

What's Happening At Fairmont?

Fairmont Estates Condominium Association
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Summer 2025



A Few Words From The Managers

As we complete our 30th year at Fairmont Estates, we reflect on the many wonderful people we have met and the lasting friendships we enjoy. We have seen many changes during that time span and feel that most changes would be considered improvements. Our commitment in making your stay at Fairmont Estates an affordable memory-making experience continues!

Please mark your calendar with the dates for reservations. As in the past, the start time is 10:00 a.m. our time. The most efficient method to make your reservation is by email. You will receive a response from us stating we have your request. It then takes us a period of weeks to enter the hundreds of reservations into the computer and generate the confirmation letters. In an effort to be fair to everyone, we do the reservations in the order we receive the requests. It is important that you give us 3 choices so we can move on to the next request if your first choice is not available.

Please be courteous to our office staff if we are unable to fill your first choice. Some weeks only have a few units open for floating owners, especially in the Prime Season.

Speaking of our staff, Heather and Mary do an outstanding job for us in the office and Patricia is doing a great job running the housekeeping and laundry department. We can't say enough good things about our maintenance man, Mark. We have a great team!

Win a 2-Night Stay!

We will have two drawings for a 2-night stay (based upon availability) for our owners. Simply read this newsletter to answer the following questions and email us your response to be submitted for the drawings. (You can only win one drawing!)

Question #1 – What units have new refrigerators?
Question #2 – What is the date for the annual Owner's Meeting?

Email us your answers and we will enter your response in the drawings. You have 2 chances to win!

Please note these dates for reservations:

High Season – Oct. 7, 2025 10:00 a.m.
Swing Season – Dec. 9, 2025 10:00 a.m.
Prime Season – Jan. 6, 2026 10:00 a.m.

Enjoy the remainder of summer! Fall will be here before we know it!

Don, Alice & Tamm Crum



Mindy Slayton, Emily Hancock, Rick Forrette, D.K. Brooks and John Scheetz,

Note From The Board

The annual President's newsletter for our owners has a few significant points to cover this year.

- FECA has been on a solid course of continual upkeep/upgrades to the condos to ensure all owners have a wonderful experience when they are at Fairmont.
- The financial status of the association is monitored daily/weekly/monthly to maximize every dollar. Inflation the past few years has been challenging to keep up with the rising costs of wages / equipment / repairs / furniture / office expenses, etc.
- After careful discussion it has been approved by the Board to increase maintenance dues by \$60/year on all 2-bedroom units and \$50/year on all 1-bedroom units in order to be financially solvent for all of Association obligations.
- The maintenance dues have increased \$50 in the past 9 years, so this new increase is expected due to inflation.
- All owners have been sent emails on fantastic discounts available for purchasing additional condos at a very reasonable price. If you need more information, please contact the management staff at FECA.
- To reduce office expenses, this newsletter and any other correspondence to owners will be sent by EMAIL to all owners. PLEASE advise the management staff of your

current email address so you will get all the information.

Thank our staff and managers for their superb work the next time you come to visit!

Rick Forrette, President FECA

Terms Ending

The terms of board members Mindy Slayton and Emily Hancock end in October. Mindy and Emily have agreed to run for another three-year term.

If you would like to have your name on the ballot for the board of director position, please mail, email or fax a personal history to arrive at our office no later than August 23, 2025.

Please Help Us

We have the greatest owners and appreciate all the friendships that have developed over the years.

If you would please check in with the office upon your arrival, rather than going directly to your unit, it would be very helpful. The housekeeping staff does not like to be surprised by guests that go into the units. However, if you arrive after office hours, please check in when the office opens or just give us a quick call. The office is open 9:00 a.m. to noon on Saturday.

Especially in the summer, we really appreciate arrivals **near** the four o'clock check-in time. It is difficult for us to have your unit ready early with so many condos to clean and to have the maintenance issues taken care of.

If you plan to check out prior to Friday, please let us know so we can better plan our housekeeping.

If something in your unit needs attention, please report it **during** your stay rather than at the time of check-out. Sometimes a quick fix will make your stay more pleasant!

Donations Galore!

Many thanks to our owners who have donated to our library of books, videos, games and puzzles! Jennifer, Mark, Mike & Setona and Andrea donated videos. Patricia & Everette and Steve donated books. Mac donated a VCR. Ray & Linda donated puzzles. Jonathan & Tina donated games and puzzles.

We appreciate all of you!

Sizzling Summer Sale!

The board of directors has given us permission to sell our unsold weeks at reduced prices!! Just mention this newsletter special and you will receive a 25% discount on any new purchase.

We currently have both 1- and 2-bedroom condos in all three seasons – Prime, High and Swing – for sale. You may look at our website – fairmontestates.com to see our inventory or call us and we will mail or email the list. Please note this discount does not apply to the owner owned resale units.

We can only offer this discount through the month of August 2025.

Audited Financial Statements

We will be posting to our website – fairmontestates.com - our Audited Financial Statement for the Fiscal Year ending August 31, 2025. The posting should be completed by October 8, 2025. If you do not have access to the internet or would like to receive a copy of the statement in the mail, just let us know.

Web Site

If you are looking for information about Fairmont Estates, please check out our web site: fairmontestates.com. The website includes links to local weather, Fairmont Resort information, maps, exchanging information, the rules and regulations of the floating program, things to do in the area and the timeshare calendars for multiple years. It is a great resource for immediate answers to your questions.

Scams!

Unfortunately, the timeshare industry is targeted by various scams. If you receive a phone call or letter inviting you to a meeting, raise the RED FLAG! These meetings are not conducted by our employees nor do they have our permission to represent Fairmont Estates. Typically, you are told that the meeting will be about improvements at Fairmont Estates or they will be discussing raising the annual maintenance fee. As you know, our maintenance fee is the lowest in the industry.

If you are contacted by someone you do not know regarding your timeshare, get their name and phone number and call us!! We have a contact at the Montana Office of Consumer Protection who is working to stop these scammers. Several of our owners have been duped and it ended up costing them thousands of dollars! Beware!

What's New?

Upgrades are an on-going part of managing the condos. We currently have only seven 2-bedroom units that need the bathrooms updated. Once we have some vacancies, we will work on them. Recently the bathrooms in C-8 were updated.

Bedroom furniture has been refurbished in B-1, B-2, B-4 and F-4. New bedroom furniture has been placed in B-3. We are continuing to refurbish the furniture as an on-going project.

The kitchen popcorn ceiling has been removed in B-2, B-3, C-10 and D-3. Kitchen wallpaper has been removed in B-2

New refrigerators have been placed in D-2, D-3 and F-4. New microwaves have been placed in B-4 and B-5.

New sofa-sleeper gel mattresses have been placed in C-1, C-9 and E-5.

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A new living room coffee table, end tables and bar stools have been placed in A-1.

A range hood has been added in B-2, B-3, D-1 and D-3. The additional lighting in the kitchen is a great improvement.

The compactor has been removed in unit B-2 and a rev-a-shelf trash unit has replaced it. Table lamps with a USB port and electric plug-in have been placed in condos A-3 and B-2.

The kitchen and dining room floors have been replaced in B-2 and D-3. A new water heater was installed in F-5.

The cookware was replaced in C-3, E-6 and F-5. A pair of recliner chairs were purchased for A-1, A-4, B-4 and D-3. Units A-3, B-5 and E-4 have new dining chairs. F-6 has a new laundry center and E-5 has a new dishwasher.

New BBQs have been placed outside of A-1, B-2, E-6 and F-1. New coffee makers have been put in B-3, C-3, C-4 and F-2. New DVD players have been put in A-4, B-2, E-4 and E-8.

We continue to look at areas we can improve and update!

Annual Owners Meeting

The Annual Owners meeting will be held on Saturday, October 4, 2025. It will begin at 1:30 p.m. in Room 108 at Fairmont Hot Springs. President Forrette will preside.

Following the annual meeting, board member John Scheetz, will be giving his presentation on exchanging your timeshare to other locations. If you have questions about exchanges, John is the one to ask! He has a wealth of information and experience.

Terminology

Fixed Week: "Fixed Week" owners have use of their deeded condominium the same week every year. This will not necessarily be the same date but rather the same week number.

Floating Week: "Floating Week" owners need to make a reservation each year for a week that is in their season. See the reservation schedule for

each season on the front page. These owners are also allowed "Bonus Usage" which is explained below.

Bonus Usage: "Floating Week" owners can ask for Bonus Usage by calling in no sooner than 2 weeks before their requested check-in-date. Bonus Usage is charged at \$115.00 a night for a one-bedroom unit and \$125.00 a night for a two-bedroom. A minimum of 2 nights is required. A person listed on the deed must occupy the unit.

Split Week: Floating owners can request a split week when making their reservation. The two parts of a split week are Friday to Monday and Monday to Friday. Upon use of the second split, a \$65.00 cleaning fee is charged, as your maintenance fee covers the cleaning for the first usage.

Rentals: Non-owners and owners can request to rent a condominium usually for a minimum of two nights. One-bedroom units are usually priced around \$225.00 a night plus tax and two-bedroom units are usually priced around \$250.00 a night plus tax. You are actually renting from another timeshare owner and they set the rental rate.

Housekeeping



We would like to recognize our incredible staff who put in extra hours to compensate for staff shortages. Quinn, Mary Dee, Israel, Jacquie, Dee Dee, Kaila, Susan, Patricia, Isabella, Christine, Janet, Amanda, Riane, Mark (Maintenance), Stephanie, Bethany, Jesus (Runner).

Many thanks to this **great** crew that cleans and stocks your condo!



Mark

Skilled, amazing and hardworking – these attributes describe our maintenance man Mark. He is our go to guy anytime we need something adjusted, fixed or replaced. Mark has been with us almost 6 years now!



Heather

Some of you may recognize me from a few years ago, others may be newer owners. I worked in the office for almost 3 years but moved to Florida for a few years to be close to family. I was blessed with all the pieces falling into place to return to Montana and more importantly to Fairmont Estates. I am so glad to be back and working with the folks here, staff and guests! You all make my days fulfilling. Thank you!



Mary Dee

My job is such a blessing. Working for the Crum's is priceless and I love the timeshare business. I now get to work with Heather and that is outstanding. I'm so glad to have her back. I miss Patricia but I still get to see her. Evan & I adopted a son and now have two little boys plus our 4 adult daughters and a son in law. We are also grandparents to two girls. We still own a 1-bedroom swing unit and are making memories just like all of you!

Exchange Tips

- If you are depositing your week, your dues must be paid for the year you are depositing.
- If you are depositing your week with Interval International, you will need to know your Interval membership number.
- If you are a floating owner, you must have already made your reservation with our office.
- On their online deposit form, there is a small box that says "float" and you will need to put in the unit number you have reserved.

Reminder

Charging electric vehicles is not allowed at Fairmont Estates. Please inform your guests prior to their arrival here. The nearest charging station is located in Rocker, Montana, a 12-mile drive.